

Combined 1-day Management Seminar

Best practices of

Professional and practice orientated

Project Management & Supply Management

We offer a special one day seminar, 1st half about Project Management and 2nd half about Purchasing and Supply Management with a special agenda.

Our focus are the industries of plant engineering & construction, power plants, manufacturing for industrial machinery but also civil works.

Save and make more money! Learn what is really important from a very experienced player with large companies. You and your company will instantly see positive changes.

1st half of the seminar:

Project Management

in the Area of Conflict between Theory and Practice

Project Success by Professionalism

- Lunch Break -

2nd half of the seminar:

Supply Management

Significant Cost Reductions Guaranteed

Success from proven processes

1st half of the seminar:

Project Management in the Area of Conflict between Theory and Practice

Project Success by Professionalism

In many Companies unsatisfactory Project Results are only discovered at the time of Project Completion. These include: substantial time delays, cost overruns, penalties, project team "burnt out", and most importantly: dissatisfied customers.

Understand why you should not leave Project Management to the whims and/or personalities of individuals.

Develop efficient and effective Project Management.

Use this opportunity to learn from an Expert the guidance of professional Project Management in order to achieve tremendous cost savings!

Target Group: Company Management, Project Managers, Financial Managers

Your Benefit:

- Develop your Project Management skills to the highest level
- Discover how to achieve Customer Satisfaction and maintain pride in your Company

Some Contents / Recommendations from practical experience:

- Reasons, why projects often run badly
- Success factors of efficient and effective work on the Project
- Project Organization and Project Team
- Profile for the Project Manager
- Which are the most important milestones and handling the process?
- Contracting and contract documents
- High Lights of the Project Planning and the Project Finance
- The most important contract documents
- Claim Management (intercept / reject claims)
- Expectations of customers, behavior & relationships with customers and suppliers

Question & Answer – Discussion

2nd half of the seminar:

Supply Management

Significant Cost Reductions Guaranteed

Success from proven processes

Purchasing/Procurement has - with its representative 50% to 60% of the total Project Budget - considerable impact on the competitive ability of a company.

In many organizations the cost reduction potentials are not properly recognized and realized. Discover how to achieve cost reductions within your Procurement and Purchasing Portfolio - for components and systems, at the start of the Project.

Whether you use conventional methods or E-Procurement: Here you will learn how the planning and conversion of indispensable prerequisites for efficient and effective Supply Management.

Use this opportunity to learn from an Expert the guidance of cost saving programs with the result of minimum 20% savings - guaranteed!

Target Group: Company Management, Purchasing and Supply Managers and Buyers

Your Benefit:

Development of your Purchasing Power to the highest level. Discover how to find clear processes to cost reductions reliably, purposefully and successfully.

- Develop unique finance and concise reporting skills that will guarantee project success
- Organize efficient project teams from different disciplines & units to function efficiently and effectively
- Obtain valuable experience from transfer of ideas
- Anticipate Pit Falls and obstacles- Achieve Continued Cost Reductions (CIP=Continuous Improvement Process)

Some Contents / Recommendations from practical experience:

- Directing Cost Reduction Projects
- Factors of efficient and effective work for project success
- Focus on the project planning, finance & reporting of the cost reduction program
- Commodity Organization and Commodity Teams
- Co-operation from supplier partnerships, behaviour with suppliers

Question & Answer – Discussion

Your Adviser:

Mr. Heinz Kuzio

Diplom-Ingenieur (Graduate Engineer)
Management Consultant

His Competence Profile for Project Management

Mr. Kuzio's consulting expertise is the result of many years of successful professional experience as "Project Manager" and "Head of Project Management" within large and medium-size organizations.

His experience is especially suited to the management of large-scale international power projects, the construction industry, mechanical handling and automated control projects and the supporting industries.

Mr. Kuzio has successfully led numerous strategic projects within the disciplines of organization, processes and project management tools.

His Competence Profile for Purchasing & Supply Management

Mr. Kuzio's consulting expertise is the result of a successful professional career with several years as "Purchasing & Supply Manager" and "Head of Supply Management" with large and reputable organizations, particularly in the Construction & Installation of Power Stations.

His experience relates to:

- Control of project-related procurement processes with multi-million Euro budgets and responsibility for the operational cost saving results
- Planning, Implementation and Management of international Cost Reduction Initiatives

Mr. Kuzio has led numerous strategic projects in Sourcing/Procurement areas of Supply Management, also in Merger & Acquisition Projects.

Seminar Code: PM-SM-1-SE

Other General Information

1. This is a 1-day seminar (1st half PM and 2nd half SM), starting at 09:00 a.m. and ending at 06:00 p.m.
2. The cost for attending this seminar is only 480.00 EUR per participant. This price includes seminar documents (CD-ROM), lunch and drinks during the seminar and breaks.
3. If more than one participant from the same company attends the seminar, the price for each participant will be discounted to 400.00 EUR.
4. To see the General Terms and Conditions of Seminars, please go to the sign-up page and you will find them at the bottom of the page